



Board of Education of Cecil County
Elkton, Maryland

Agenda Item Details

Meeting	May 13, 2019 - Board of Education of Cecil County Meeting
Category	5. New Business
Subject	5.25 RFP 19-19: Automated Transportation Routing Software
Type	Action
Recommended Action	Superintendent's Recommendation: I recommend that the Board of Education of Cecil County approve a contract to TripSpark Technologies, Inc., for Automated Transportation Routing Software services. The total amount for year one implementation with five renewal years is \$333,070.

Requests for Proposals were opened in the Business Services conference room at the George Washington Carver Center on April 15, 2019, at 2:00 p.m. for RFP# 19-19: Automated Transportation Routing Software. This Notice to Proposers was posted on March 29, 2019, onto the eMaryland Marketplace bidding board, the CCPS website, and Cecil Chamber of Commerce on the same date. Emails were also sent by CCPS to nineteen (19) prospective proposers.

The intent of this RFP was to solicit sealed proposals from qualified companies to supply and support the functional Automated Transportation Routing Software as required, provide expert technical support, and staff training for the application(s), including a minimum of five (5) years of maintenance services and support at the performance level described and using other resources as needed. This product should provide a high level of services to ensure a successful accelerated implementation of the Automated (School Bus) Transportation Routing Software system.

Six (6) responsive proposals were received from the following:

1. Artha Systems
2. Edulog
3. Orbit Software
4. Transfinder
5. TripSpark
6. Tyler Technologies

The Evaluation Committee short-listed the proposals. The three highest ranking proposers were invited to demonstrate their product and services on-site for the CCPS Evaluation Committee. The highest scoring proposer is recommended unanimously for award by the committee comprised of school-based, transportation, technology, and leadership staff.

Additional reasons for recommending this proposer:

- a) It has proprietary routing and scheduling applications which is compatible with existing Zonar GPS technology already on every CCPS school bus.
- b) Its software allows school staff to have a real-time, color-coded view of bus arrivals.
- c) It has an administrative portal to be used by schools to see "read-only" student school bus data. This portal may be accessible by parents as well.
- d) More technology may be available later for parent use.

The initial cost for a July 1, 2019 conversion and implementation will be funded in FY20 using Operating funds. The five (5) annual renewal fees for licensing, support, and maintenance will be funded by

operational funds as well. This is a six-year contract. Further, an additional five (5) year renewal period beginning July 1, 2025, is included with a low ceiling on increases over that period.

Motion & Voting

Superintendent's Recommendation: I recommend that the Board of Education of Cecil County approve a contract to TripSpark Technologies, Inc., for Automated Transportation Routing Software services. The total amount for year one implementation with five renewal years is \$333,070.

Motion by Diana B Hawley, second by William C Manlove.