



Board of Education of Cecil County
Elkton, Maryland

Agenda Item Details

Meeting	Aug 12, 2019 - Board of Education of Cecil County Meeting
Category	4. New Business
Subject	4.18 Bid# 20-03: Milk & Dairy Products
Type	Action
Recommended Action	Superintendent's Recommendation: I recommend that the Board of Education of Cecil County approve a contract to Hy-Point Dairy as the low bidder for Milk and Dairy Products for school cafeterias at the annual estimated amount of \$327,494.

Bids were opened on July 30, 2019, at 2:00 p.m., for CCPS Bid #20-03; Milk and Dairy Products for school cafeterias. A Notice to Bidders was posted on the eMaryland Marketplace bidding board and the CCPS website on July 11, 2019. Email notification was sent to prospective bidders as well as the Cecil County Chamber of Commerce and posted on the CCPS website.

The Bid is for (4) four different types of milk products consumed by our students for breakfast and lunch. The pricing for milk products for this bid is based upon the Federal Milk Order No. 1, July 2019, Announcement for Class 1, Northeast Order for Baltimore. The initial one-year contract period begins August 19, 2019. Up to four (4) additional one-year renewal periods are possible pending contractor pricing, performance, and market conditions. After the initial bid pricing, fluctuations in pricing allowances are strictly governed by the USDA Federal Milk Order.

Bids were received from the following:

1. Cactoctin Distribution, Inc., Smithsburg, MD
2. Cloverland Farms Dairy, Baltimore, MD
3. Hy-Point Dairy, Wilmington, DE
4. Tuscan Lehigh Dairies, Inc., Lansdale, PA

Persons in attendance for the Cecil County Public Schools Bid opening were:

- Daniela Dunlap – Cecil County Public Schools
- Richard Raulie – Cecil County Public Schools
- Joe Lawrence - Cloverland Farms Dairy
- Tim Dade - Cloverland Farms Dairy
- Brian Sullivan - Lehigh Valley Dairy
- Dan Meany - Hy-Point Dairy

Purchases are funded by the current year Food and Nutrition department.

Motion & Voting

Superintendent's Recommendation: I recommend that the Board of Education of Cecil County approve a contract to Hy-Point Dairy as the low bidder for Milk and Dairy Products for school cafeterias at the annual

estimated amount of \$327,494.