



Cecil County Board of Education
Elkton, Maryland

Agenda Item Details

Meeting Nov 14, 2016 - Cecil County Board of Education Meeting

Category 5. New Business

Subject 5.18 Custodial Cleaning Dilution System Chemicals

Type Action

Recommended Action Superintendent's Recommendation: I recommend that the Board of Education of Cecil County approve the award in CCPS Bid #17-02: Custodial Cleaning Dilution System Chemicals to the lowest responsive/responsible bidder meeting specifications, Interline Brands Inc. of Jacksonville, FL, for an annual total of \$39,671 and possible four (4) additional, one-year contract periods totaling \$198,355.

Bids were opened in the Department of Education Services Conference Room of Cecil County Public Schools on July 12, 2016, at 10:00 a.m., for the **CCPS Bid #17-02: Custodial Cleaning Dilution System Chemicals**. The Notice to Bidders was posted on the eMaryland Marketplace bidding board on June 21, 2016. The notice was also posted on the CCPS website, the Cecil County Chamber of Commerce website, and e-mailed/faxed to various vendors.

Bids were received from the following:

1.	Wholesale Janitor Supply Co., Inc. - Wilmington, DE	4.	Interline Brands Inc. / SupplyWorks - Jacksonville, FL
2.	Rudolph's Office & Computer Supply, Inc. - Baltimore, MD	5.	Acme Paper & Supply Co., Inc. - Savage, MD
3.	Paidon Products Co., Inc. - Aberdeen, MD	6.	Staples Business Advantage - Hanover, MD

Persons in attendance at the bid opening were:

1.	Mark Groft - Interline Brands Inc. / SupplyWorks
2.	Jacque Day - Staples Business Advantage
3.	Rick Raulie - Cecil County Public Schools
4.	Christina Klein - Cecil County Public Schools

A copy of the bid tabulation is attached. Also attached is a memorandum from Mr. Richard Raulie, Purchasing Manager, describing this bid. The Custodial Cleaning Dilution System Chemicals will be purchased through locally budgeted funds.

[Custodial_Cleaning_Dilution_Syst_Chemicals_Superintendent_Memo.pdf \(27 KB\)](#)

[Custodial_Cleaning_Dilution_System_Chemicals_Bid_Tab.pdf \(11 KB\)](#)

Motion & Voting

Superintendent's Recommendation: I recommend that the Board of Education of Cecil County approve the award in CCPS Bid #17-02: Custodial Cleaning Dilution System Chemicals to the lowest responsive/responsible bidder meeting specifications, Interline Brands Inc. of Jacksonville, FL, for an annual total of \$39,671 and possible four (4) additional, one-year contract periods totaling \$198,355.

Motion by Lauren C Camphausen, second by William C Manlove.

Final Resolution: Motion Passes

Aye: Dawn K Branch, Wendy A Wintersgill, Lauren C Camphausen, William H Malesh, William C Manlove, Harriet M Starr

Cecil County Public Schools
CCPS Bid #17-02: Custodial Cleaning Dilution System Chemicals
Bid Tabulation
July 12, 2016 @ 10:00 AM, ET/Local Time

Specifications intended to cover the furnishing and delivery to Cecil County Public Schools of a Custodial Cleaning Dilution System Chemicals or an approved equal.

<i>Est.</i>	Wholesale Janitor Supply Co., Inc.		Rudolph's Office & Computer Supply, Inc.		Paidon Products Co., Inc.		Interline Brands Inc. / SupplyWorks		Acme Paper & Supply Co., Inc.		Staples Business Advantage	
	<i>Qty.</i>	Unit Price Total (Price x Qty)	Unit Price Total (Price x Qty)	Unit Price Total (Price x Qty)	Unit Price Total (Price x Qty)	Unit Price Total (Price x Qty)	Unit Price Total (Price x Qty)	Unit Price Total (Price x Qty)	Unit Price Total (Price x Qty)	Unit Price Total (Price x Qty)	Unit Price Total (Price x Qty)	Unit Price Total (Price x Qty)
1 Glass Cleaner, #2 – Glance, Non-ammoniated, Johnson Diversey, or Approved Equal, 2.5 Liter Bottle.	150	\$21.00 = \$3,150 **	\$21.92 = \$3,288 **	\$17.74 = \$2,661 **	\$32.95 = \$4,943	\$29.40 = \$4,410	\$30.74 = \$4,611					
2 Neutral Cleaner, #3 - Stride HC Johnson Diversey, or Approved Equal, 2.5 Liter Bottle.	250	\$19.89 = \$4,973 **	\$22.58 = \$5,645 **	\$18.02 = \$4,505 **	\$73.34 = \$18,335	\$71.41 = \$17,853	\$69.94 = \$17,485					
3 Disinfectant, One-step, #5 – Virex, Johnson Diversey, or Approved Equal, 2.5 Liter Bottle.	450	\$13.00 = \$5,850	\$28.88 = \$12,996 **	\$20.03 = \$9,014 **	\$22.85 = \$10,283	\$25.17 = \$11,327	\$27.93 = \$12,569					
4 Multi-surface Cleaner, #52 – Alpha HP, Johnson Diversey, or Approved Equal, 2.5 Liter Bottle.	200	\$19.00 = \$3,800	\$21.23 = \$4,246 **	\$14.84 = \$2,968 **	\$30.55 = \$6,110	\$31.78 = \$6,356	\$33.04 = \$6,608					
5 Chemical Dilution System: J-Fill Quattro Dispensing System, or Approved Equal, Each.	120	\$0 = \$0	\$0 = \$0	\$115.00 = \$13,800 **	\$0.01 = \$1.20	\$0 = \$0	\$0 = \$0					
Total:		\$17,773	\$26,175	\$32,948	\$39,671*	\$39,945	\$41,273					

**Adjusted Unit/Bottle Price to Equate to a 2.5 Liter Bottle.

*Lowest Responsive/Responsible Bidder Meeting Specifications.



*“Building a
Foundation for
Lifelong
Learning”*

CECIL COUNTY PUBLIC SCHOOLS DEPARTMENT OF BUSINESS SERVICES

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D’Ette W. Devine, Ed.D.
Superintendent of Schools

Dawn K. Branch
President, Board of Education

MEMORANDUM

TO: D’Ette W. Devine, Ed.D., Superintendent of Schools

FROM: Theodore Lambert, Supervisor of Facilities
Richard Raulie, CPPO, C.P.M., Purchasing Manager

DATE: November 14, 2016

SUBJECT: **CCPS BID #17-02: CUSTODIAL CLEANING DILUTION SYSTEM
CHEMICALS**

The purpose of this memorandum is to provide additional information for the award recommendation of CCPS Bid #17-02 for Custodial Cleaning Dilution System Chemicals.

On July 12, 2016, competitive sealed bids were opened for the purchase and delivery of custodial cleaning dilution chemicals used for the cleaning of school and office buildings. Bid submittals were received from six (6) bidders providing unit pricing based upon estimated annual quantities for the school system. After review of bids, one chemical dilution system was chosen to be tested by CCPS staff in at least two locations. It was determined that for various reasons, these chemicals and products were not considered to be an approved equal as determined by our Operations supervisory staff. Therefore, the lowest responsive/responsible bidder conforming to CCPS specifications is Interline Brands Inc. / SupplyWorks, recommended for the award of bid for the purchase of cleaning chemicals in a concentrated formula used in existing chemical dilution systems in each CCPS building.

The initial one-year contract period will begin immediately if approved by the Cecil County Board of Education. At the conclusion of the initial term this contract may be renewed, if it serves the best interests of CCPS, for up to four (4) additional one-year periods at the same firm, fixed unit prices as the initial contract period pending satisfactory pricing, product quality and service.

Funding for these supplies will be purchased through annual budgetary funds.

It is recommended that, Interline Brands Inc. / SupplyWorks of Jacksonville, FL, be accepted as award bidder for the Custodial Cleaning Dilution System Chemicals for an annual total of \$39,671.